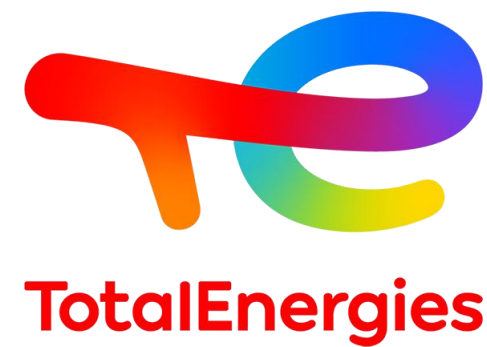




Trading & Shipping

At a glance

As of September 2026

Trading & Shipping Key Figures*



981
employees

54
nationalities

62%
male
38%
female

Operations
in more than



4 trading hubs



Geneva



Singapore



Houston



Dubai

Our activities

TRADED PHYSICAL
VOLUME

8.1M

barrels per day



TRADED DERIVATIVE
VOLUME

85M

barrels per day



STORAGE CAPACITY

58Mbbls.



FREIGHT

TANKERS

3,900

voyages per year



BARGES

2,300

voyages per year



TIME-CHARTED
VESSELS

80



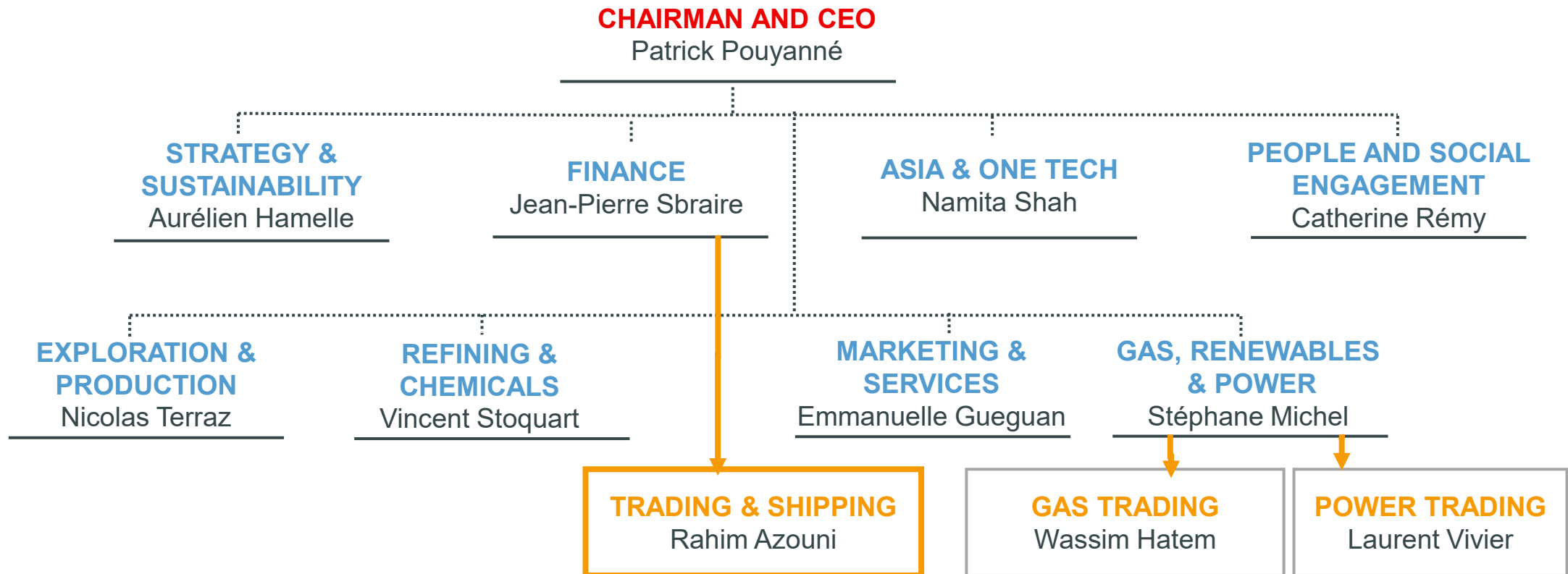
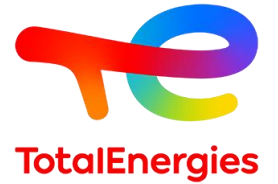
VOLUME TRANSPORTED

3.5Mboe/d.



Trading & Shipping in the TotalEnergies Company

Executive Committee at TotalEnergies, as of September, 2026



A worldwide presence



T&S : Our organization chart

As of May 2025



PRESIDENT TRADING & SHIPPING
Rahim AZOUNI



HSE / Transportation & storage
Imrane BARRY



**SVP CRUDE,
TRADING**

**Sabry
HENNI**



**SVP FUEL &
DERIVATIVES
TRADING**

**Charles
CLARKE DE
DROMATIN**



**SVP CLEAN
PRODUCTS
TRADING**

**Pierre-Etienne
ESPARON**



**SVP BIOFUELS &
BIOFEEDSTOCKS
TRADING**

**Fanny
GENDRON**



**SVP
SHIPPING**

**Jérôme
COUSIN**



**SVP STRATEGY &
DEVELOPMENT**

**Jesper
ROSENKRANS**



**SVP GENERAL
ADMINISTRATION**

**Alev
GÜLAÇAR**

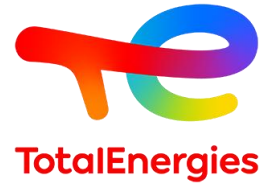


SVP FINANCE

**Franck
TROCHET**

T&S : Our organization chart

As of May 2025



PRESIDENT TRADING & SHIPPING
Rahim AZOUNI



HSE / Transportation & storage
Imrane BARRY



**SVP CRUDE,
TRADING**

**Sabry
HENNI**

- Middle East and Asia
- Americas
- North Sea and US Sweet
- MED Crude
- Africa and LATAM
- AQB



**SVP FUEL &
DERIVATIVES
TRADING**

**Charles CLARKE
DE DROMATIN**

- Fuel and Feedstocks
- Derivatives and Options
- Derivatives
- Products
- Derivatives



**SVP CLEAN
PRODUCTS TRADING**

**Pierre-Etienne
ESPARON**

- Middle Distillates
- Africa
- Lights



**SVP BIOFUELS &
BIOFEEDSTOCKS
TRADING**

**Fanny
GENDRON**

- Biofuels
- Bio feedstocks



**SVP
SHIPPING**

**Jérôme
COUSIN**

- Marine Assurance
- Shipping Operations and Demurrage
- Clean Products
- Chartering
- Crude and Fuel
- Chartering
- Projects



**SVP STRATEGY &
DEVELOPMENT**

**Jesper
ROSENKRANS**

- Front Innovation Tools
- Market Analysis
- New ventures



**SVP GENERAL
ADMINISTRATION**

**Alev
GÜLAÇAR**

- Trading Operations and Logistics
- Legal and Compliance
- Information and Digital Systems
- Tradings
- Secrétariat Général
- Human Resources
- Business Excellence



SVP FINANCE

**Franck
TROCHET**

- Credit
- Finance
- Geneva/Houston/Paris
- Finance and Administration
- Market risk control
- Internal Control

T&S FORWARD !

A responsible, leading oil trading and shipping company, operating in transitioning energy markets



Our business approach

Advanced **risk management** solutions



Innovative **customized financial services**



At the forefront of the **digital innovation**



Provide solutions to respond to the challenges of imbalanced and volatile markets



Optimal logistics strategies through full **integration** of Trading and Shipping



Most efficient **low carbon solution** in our **shipping operations**



Long-term partnerships based on shared value



 Dubai  Houston
 Geneva  Singapore

Building on proximity and a global "One Book" approach

Leveraging our Company's multi-energy integrated model

Our culture



Trading Mindset

Our **risk appetite** and strive for **excellence** is supported by our **agility**, **open-mindedness** and **team work**.



Collaborative Work Environment

Diversity, respect and **consideration** are paramount. We promote the **development** and **empowerment** of our employees.

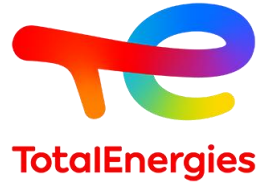


Long term approach

As a **responsible** trading company, we place **safety, compliance** and **ethics** at the core of our operations.



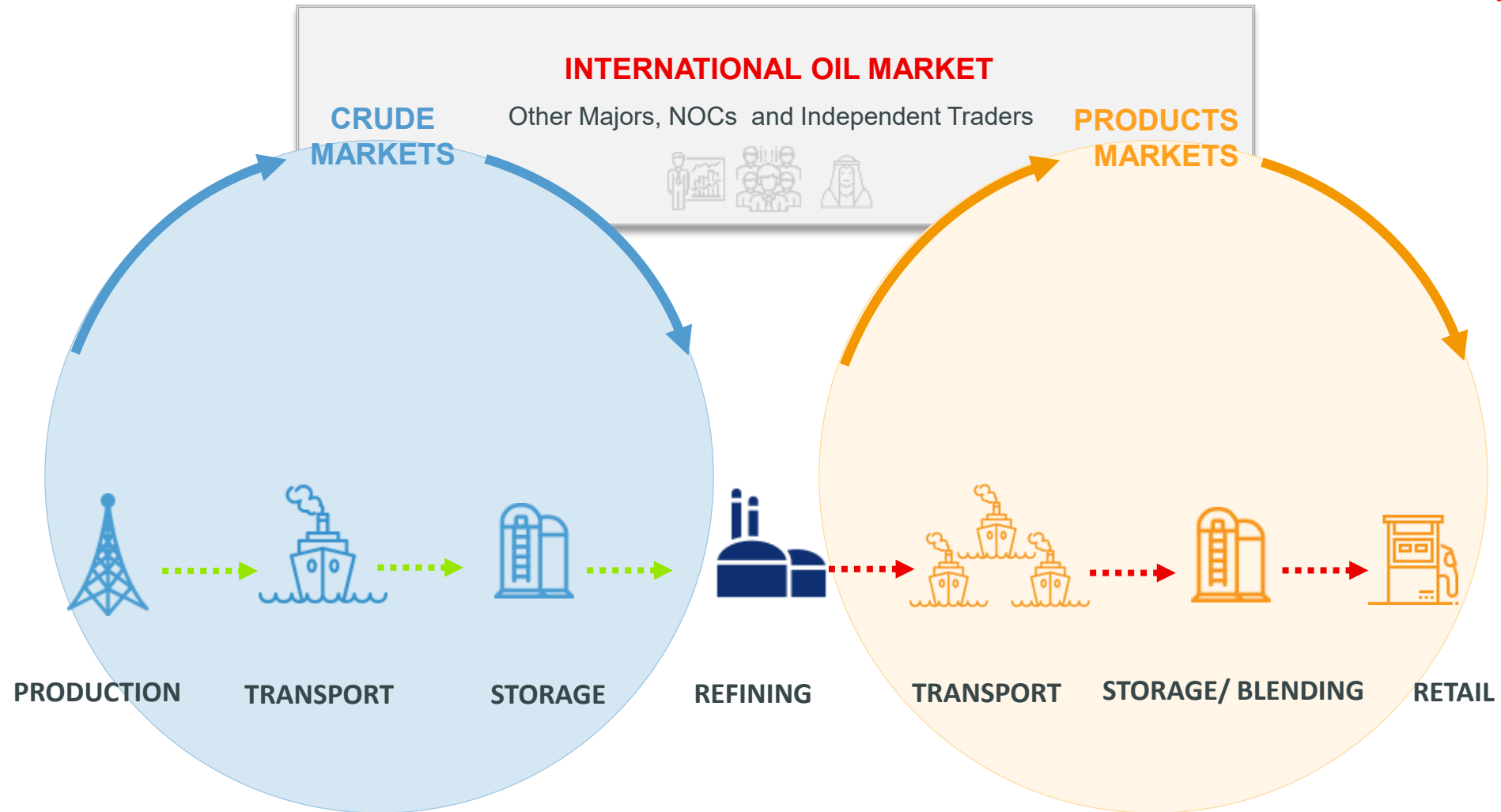
Our missions



TotalEnergies T&S, an international trading company, puts its expertise to use in the global energy economy.

- ▶ **TotalEnergies Trading & Shipping markets crude oil productions and TotalEnergies Company oil products and ensures **supply** to refineries and subsidiaries **worldwide**.**
- ▶ **We value **flows** on oil markets at fair value, seek out **the best products** for our customers and manage **the operational, financial, regulatory** and **HSE risks** of such transactions.**
- ▶ **As logistics and safety professionals, **we work on the entire oil market supply chain**.**

Extract value throughout the value chain

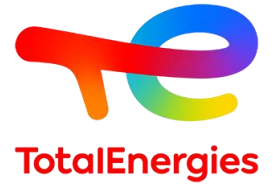




Our expertise is based on more than 35 years' experience in the oil trading sector.

- ▶ International **energy negotiation**
 - Physical trading
 - Paper and derivatives trading
- ▶ Risk **management** (financial, operational, regulatory and HSE)
- ▶ **Primary** maritime transport
 - Rigorous selection of vessels
 - Chartering and operation tracking (analysis, monitoring)
- ▶ Analysis and forecasting of **global energy markets**
- ▶ **Logistic** chain management

Managing risks, following business principles



Four essential risks must be managed...

Operations
safety

Environmental

Price exposure

Reliability of
counterparties

...by strictly following **business principles**.

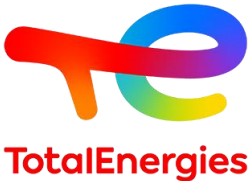
HSE policy/
Vetting

Code of Ethics

Trading limits

Credit limits

Our expertise : risk management !



Our bread & butter ...



Market Risks



Credit Risks

Keeping in mind
3 Major Risks



Safety

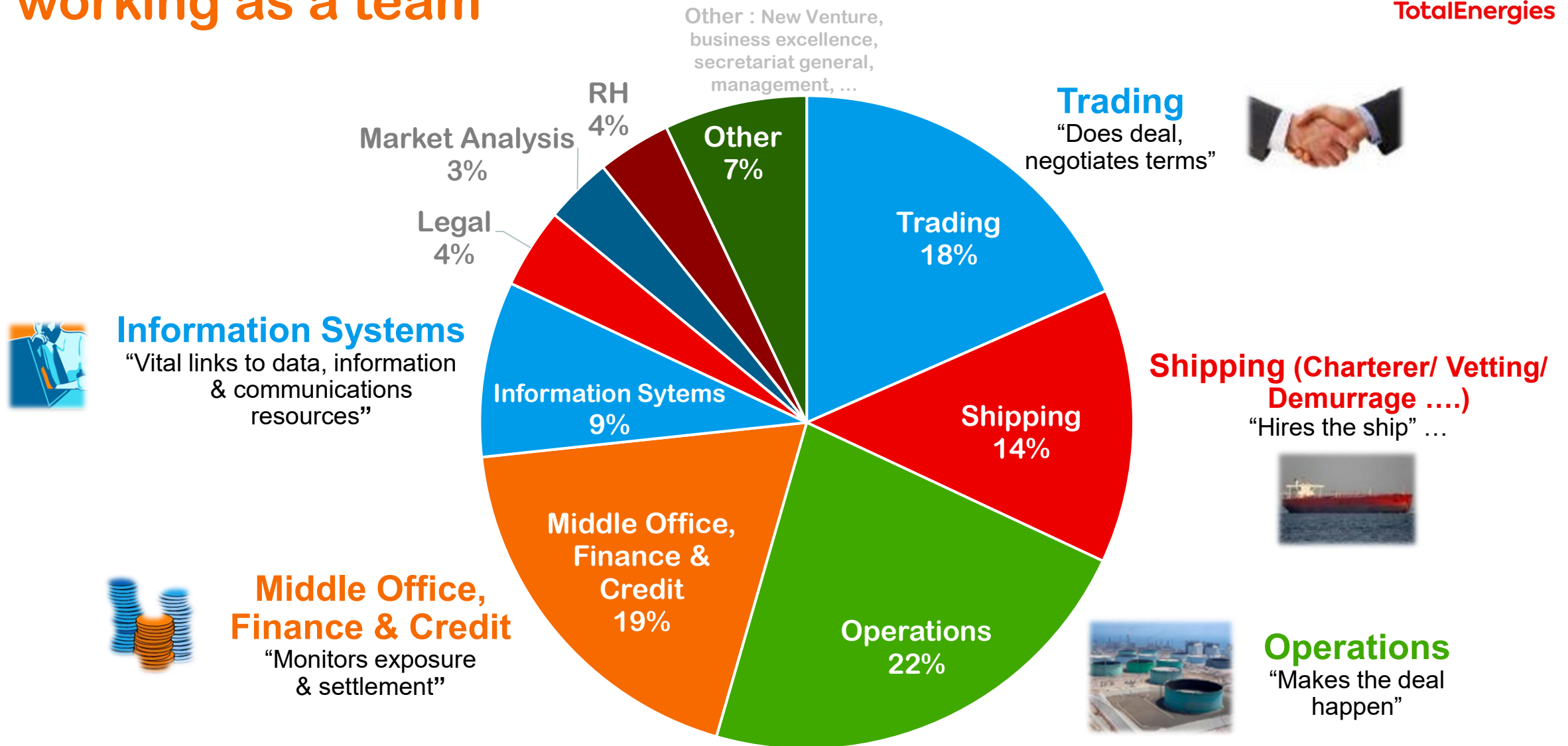


Cybersecurity



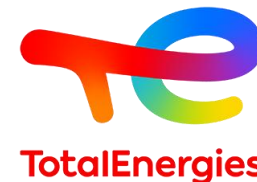
Compliance

A chain of 25 different « functions » working as a team





Our digital transformation



Behind the creation of the first ICE trading platform, TotalEnergies Trading & Shipping has always cultivated digital expertise and contributes to the digital transformation of trading activities:

- ▶ Our teams use **Medissys**, a unique proprietary system that is one of the best on the market;
- ▶ Our **Digital Lab** helps us develop business solutions that improve the day-to-day management of portfolios, the live tracking of vessels and create new market opportunities;
- ▶ We support many digitalization initiatives on the value chain of the oil industry, such as the **VAKT** blockchain consortium in which we participate.
- ▶ In Geneva, since 2022, our Innovation Lab for Trading, **TILT**, accompany and supports new projects from our teams, for more digital innovation and IA in all our activities



Thank you !

To contact us and for more information



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- ▶ anne-adelaide.seguy@totalenergies.com

«Deal Done» : A Journey Through Our Deal Chain

